



EUROPEAN COMMISSION
Directorate-General for Trade

Unit B1- Services

Brussels,
B1/ET/lmr/4984409

**To whom it may concern:
Survey to identify the information needs of EU services' exporters**

Dear Sir or Madam,

The European Commission has contracted the International Trade Centre to conduct a survey amongst European exporters of services. The aim of the survey is to identify the information needs of exporters as well as the barriers that they face when trying to export outside the European Union. This will ultimately help improve the information that the European Commission provides to European services exporters.

Feedback from your company would be important for the successful outcome of this survey. I would therefore encourage you to participate when contacted by the International Trade Centre, and share any valuable insights from your experience in exporting services.

Yours sincerely,

Christophe KIENER

Head of Unit